

# Developing Your Leadership Mindset



## DiSC Principles

- DISC does not measure character, education, or skills.
- Every style is valuable—there is no right or wrong.
- Designed for dialogue, not diagnosis.
- We all have blind spots. Self-awareness brings clarity and drives change.
- Focus is on the Platinum Rule: Treat others the way they wish to be treated.

# Overview of the DiSC Model

## OVERVIEW OF THE DiSC MODEL

### Dominance

- Direct
- Firm
- Strong-willed
- Forceful
- Results-oriented

### Conscientiousness

- Analytical
- Reserved
- Precise
- Private
- Systematic



### Influence

- Outgoing
- Enthusiastic
- Optimistic
- High-spirited
- Lively

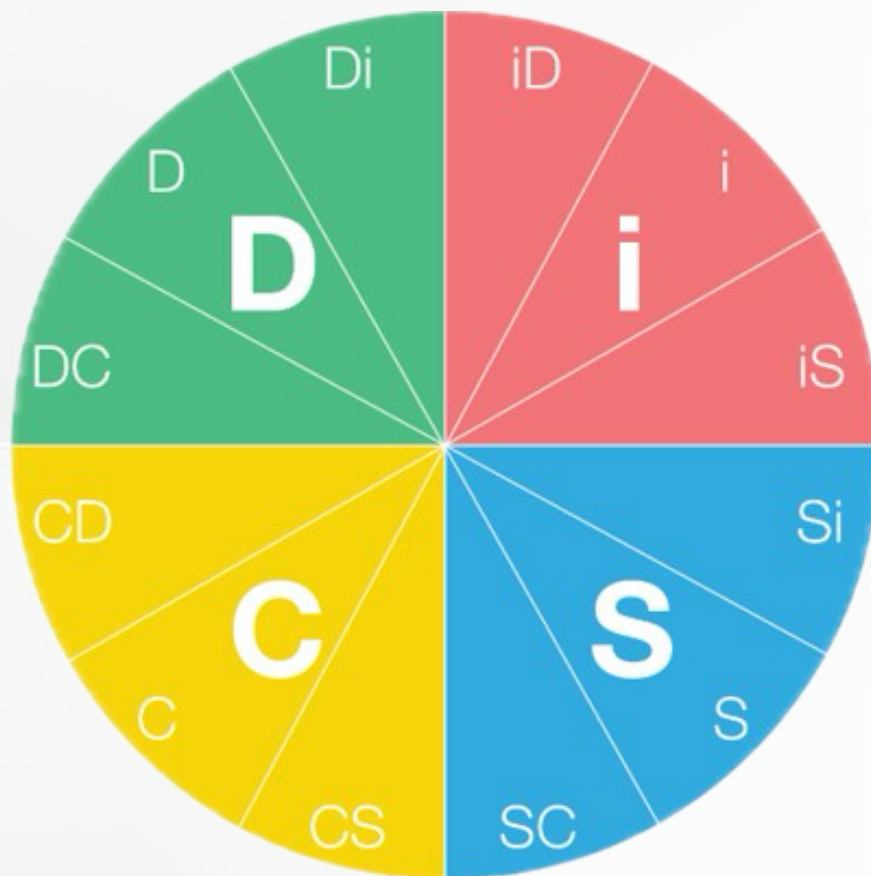
### Steadiness

- Even-tempered
- Accommodating
- Patient
- Humble
- Tactful

# Analyzing Your Individual Report

What does your dot say?

□ = like you  
X = not like you  
? = not sure



# The DiSC Styles Breakout

1. What words describe your core style?
2. How might your style show up to others?
3. How might it be misunderstood?

# Your Leadership Mission

Who are you? When you are clear on who you are, you have a firm foundation on which to consistently base your decisions and actions.

## Leadership Mission Statement

- Identify your leadership focus.
- Pinpoint behaviors that support your focus.
- Define your influence.
- Be emotional.
- Keep it positive.
- Keep it balanced.